

Integrated Approach for Implementing
CAMPUS MEDICINE

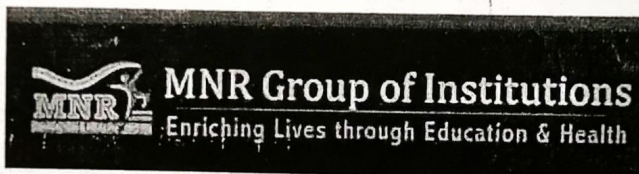
(A Healthcare Campus Management ERP Solution)

at

MNR Medical College & Hospital

&

MNR Dental College & Hospital



MNR Group of Institutions
Hyderabad

Your prescription for a
healthy e-Campus



Rx	PRESCRIPTION
NAME	MEDICAL CAMPUS
ADDRESS	YOUR CITY, UNIV.
Advised	Campus Medicine
	X 365 days
	Dr. Waneety

Nand
PRINCIPAL
MNR Dental College & Hospital
MNR Nagar, Narsapur Road,
MANGAREDDY Dist. 502 294 (T.S.)

M.Md. Jay

Dec 2014

Document Information:



Doc. Type	Proposal for Implementing CAMPUS MEDICINE
Doc. Ref.	WS/CM/ 2014/027
Distribution	MNR Group of Institutions, Hyderabad

Revision History:

Date	Version	Description	Author
6 th August 2014	1.0	Integrated Approach for Implementing MIS (CAMPUS MEDICINE Application) at MNR Medical College and MNR Dental College	Tariq Hussain
20 th August 2014	2.0	Revised pricing proposal further to the discussion with the Vice Chairman	Tariq Hussain
22 nd August 2014	3.0	Revised Payment Schedules further to the mail confirmation from Dr. Krishnamurthy	Tariq Hussain
27 th August 2014	4.0	Changes reflecting the onsite travel reimbursement	Tariq Hussain
3rd December 2014	5.0	Updated Pricing proposal to include the accepted additional scope/effort.	Tariq Hussain

Contact Information of Key Resources:

Name	Designation	Office	Mobile	E-Mail
Harjeet Kakkar	President & CEO	080-40650000	9999 108010	harjeet@vhire4u.com
Shalini Dutta	Country Head	080-40650000	95388 12000	shalini@vhire4u.com
Tariq Hussain	GM- Sales & Marketing	080-40650000	98451 08877	tariq@wonesty.com
Saroj Kumar	Team Lead – Delivery	080-40650000	99800 39696	saroj@wonesty.com

 Bangalore: 82 EPIP Area, Whitefield, Bangalore Karnataka - 560066 INDIA Tel. +91-80-40650000 Fax +91-80-41106958	 New Delhi: 137A Golf Links, Lodhi Road, New Delhi - 110003 INDIA Tel. +91-11-43631333/4/5 Fax +91-11-24635878
Website: http://www.campusmedicine.com Email: sales@campusmedicine.com	

COPYRIGHT STANDARDS

The information contained in this document is proprietary, confidential and copyrighted materials to CAMPUS MEDICINE. Release of any or part of the information contained herein to parties other than the evaluation team of MNR Group will cause irreparable harm to CAMPUS MEDICINE. The information herein shall be used exclusively for the purpose of evaluating CAMPUS MEDICINE's offer to MNR Group and to eventually negotiate an agreement.

1. Executive Summary

The purpose of this document is to give a brief overview of CAMPUS MEDICINE – A Medical & Dental - Institutional Management Solution, its objectives, advantages to various stake holders of the Medical & Dental campus eco system (Management /Promoters, Director/ Dean/ Principal/ HOD, Faculty, Students and Parents) and an integrated approach for implementing CAMPUS MEDICINE at MNR Medical College & Hospital and MNR Dental College & Hospital, Hyderabad.

This document presents the action plan proposed by CAMPUS MEDICINE to meet the needs of MNR Medical and Dental Colleges. The Institutes require an Institutional management ERP for managing their campus efficiently with a specific need for having individualistic log-ins for multiple stake holders, especially for Parents and Student where they have firsthand information regarding student's attendance, academic progress etc. The implementation must meet international standards and provide excellent Management Information System.

CAMPUS MEDICINE is a company experienced in this field, committed and dedicated that MNR Group can depend on to receive the highest quality of solution implementation. CAMPUS MEDICINE with its rich experience in web-based application with workflow-based requirements would definitely be able to provide necessary services to complete the project within the stipulated time frame. By virtue of having built competencies in the Healthcare Education space through products & services, CAMPUS MEDICINE could help MNR Group to gain cost advantage and a branding edge in the Healthcare education market space with improved overall management and efficient operations.

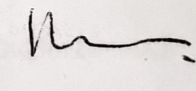
M. Md. Tariq 
3 Dec 2014

Table of Content

1. Executive Summary.....	1
2. CAMPUS MEDICINE Product Perspective	2
3. CAMPUS MEDICINE - Objectives.....	3
4. How CAMPUS MEDICINE can help.....	4
5. CAMPUS MEDICINE Features - Deliverables.....	6
6. CAMPUS MEDICINE - Implementation Roadmap	9
7. Proposed Initiative – Execution Logistics.....	10
8. Proposed Timeline	14
9. Potential Impact.....	15
10. Product’s Competitive Advantage	16
11. CAMPUS MEDICINE – Bill of Material and Pricing	17

M. Md. Tazim
3 Dec 2014

3. CAMPUS MEDICINE - Objectives

- ▶ Comprehensive Student/ Faculty/ Employee Information Record System
- ▶ Student life cycle with academics management
- ▶ To closely track the class room/ Clinical/ Lab attendance of students and faculties
- ▶ Weekly/monthly/ semester/ yearly time table management with provision of Faculty allocation and substitute Faculty allocation
- ▶ Online leave application, approval and rejection of leave application by respective stakeholder
- ▶ Dash board based access for different stakeholders
- ▶ Facilitate stakeholders to build effective communication
- ▶ Management of different hierarchies to access to the information as per designation is allotted
- ▶ Maximize performance by helping develop a regular feedback and development mechanism
- ▶ SMS and E-mail alerts
- ▶ Stream line the admission process
- ▶ Crisper Fee Management
- ▶ Better utilization and management of Hostel and Transport
- ▶ Exam scheduling and result announcement
- ▶ Take corrective actions to help parents improve the satisfaction & engagement levels

M. Md-Tariq
3 DEC 2014

2. CAMPUS MEDICINE Product Perspective

CAMPUS MEDICINE is an integrated, secure and robust - web-based application. It has been developed by CAMPUS MEDICINE's team after a thorough need analysis of all stakeholders in a medical & dental campuses. It has modules that gives accessibility to information through stakeholder-specific dashboard and brings about synergy amongst all stakeholders within the system. CAMPUS MEDICINE is assisting Institutions to manage all their processes efficiently and seamlessly, bringing their key stakeholders onto a common platform.

It will immensely help the Campus thrive on the benefits that it provides through - efficient work flow, complete control on administrative, academic functions, and optimum utilization of all the resources. It gives huge cost advantage and the branding edge to the Institution, through its real time reports for taking critical decisions at the right Time, from any location.

M. Md. Taj M

3 DEC 2014

Students

- Online admission & payments
- Attendance Management
- Online Access to Time Table
- Online submission of assignments
- Online clinical posting details
- Online exam & Test results
- SMS & e-mail alerts on results, news & events, holidays, birthday

Parents

- Monitoring children attendance
- Monitoring children academic performance
- SMS & e-mail alerts on exam schedule & results
- SMS & e-mail alerts on News & Events
- SMS & Email alerts on children attendance short falls
- Fees & Dues alerts

M. Md. Tanj M

3 Dec 2014

4. How CAMPUS MEDICINE can help

Management / Promoters

- Improved Campus Branding
- Complete Fees management and forecasting
- Efficient Work Flow
- Faster Decision Making
- Complete MIS access
- Reduced printing and communication costs
- Track average time spent by faculty in classroom
- Better utilization of campus resources
- Overall student attendance improvement
- Administrative Control
- Single Window for all kind of information any time any place
- Regular Committee Updates
- Ease in handling complaints/ Grievances

Director/ Dean/ Principal/ HOD

- Hierarchy and Designation management
- Complete Employee Information Record System (EIRS)
- Complete Student Information Record System (SIRS)
- Employee and Student Attendance/ Leave Management
- Academic Calendar Management
- Allocation of substitute faculty on the event of leave, approval of abeyance session and report on unhandled sessions

Faculty

- Attendance Management
- Courseware and assignment upload
- Time Table Management
- Access to Exam online & Exam management
- Access to Student Information Record System
- Discipline Management
- Student Leave Management
- Student Performance analysis

M. Md. Tahir
2 Dec 2014

- Student Attendance management includes Theory, Practical & Clinical Posting Attendance. Biometric Interface and Manual attendance inputs are supported. Real time class to class/ daily/ weekly/ monthly/ semester/ yearly reports available. Real time reports on student/ parent/ faculty/ management dashboards. Soft or hard reports can be generated in a number of different formats (.doc, .xml, .csv, .tif, .pdf, .xls, web archive). Data can be mined on different parameters for individual / class/ year/ college.
- Daily SMS and E-mail Alerts on attendance short falls for both subject wise and average attendance for different stakeholders. The periodicity could be configured.
- **Student Leave management**
 - Facility for parents and students to apply online for leave, Request and forward it to the concerned authorities for consideration/approval, Status is updated and archives maintained on all relevant stakeholder dashboards.
- **Faculty Attendance Management**
 - Facilitating better staff allocation, total and average time spent in the class/sessions, staff productivity and management.
- **Faculty Leave Management**
 - Facility for online leave application and approvals. Status updated on relevant dashboards. Facility for integration with HR, MIS and payroll applications.
- **Holiday Calendar Setup**
 - Annual Academic Holiday setup, Course/Year/ Semester wise Additional Holiday setup.
- **Exam Management**
 - Course/ Semester/ Year wise Exam schedule setup, result classification setup
 - Exam Result announcement on individual Student Dashboard.
- **Promotion Management**
 - Taking into considerations of multiple factors, the promotion of students is managed.
- **SMS/E-mail Alerts Integration**
 - Student Attendance integrated with SMS/e-mail alerts. A separate setting (module) is available for activation/ deactivation and delivery frequency setup for SMS/e-mail. (Bulk SMS service needs to be procured by the Client)
- **News & Events Management**
 - Role based access to create and upload News and Events related to the Campus. The same is fully integrated with Dashboard of all the stakeholders. Archives are maintained for all items.
- **Mass e-mail and e-mail group Management**
 - CAMPUS MEDICINE provides facility to send mass e-mail to all or e-mail groups.

M. Md. Tariq

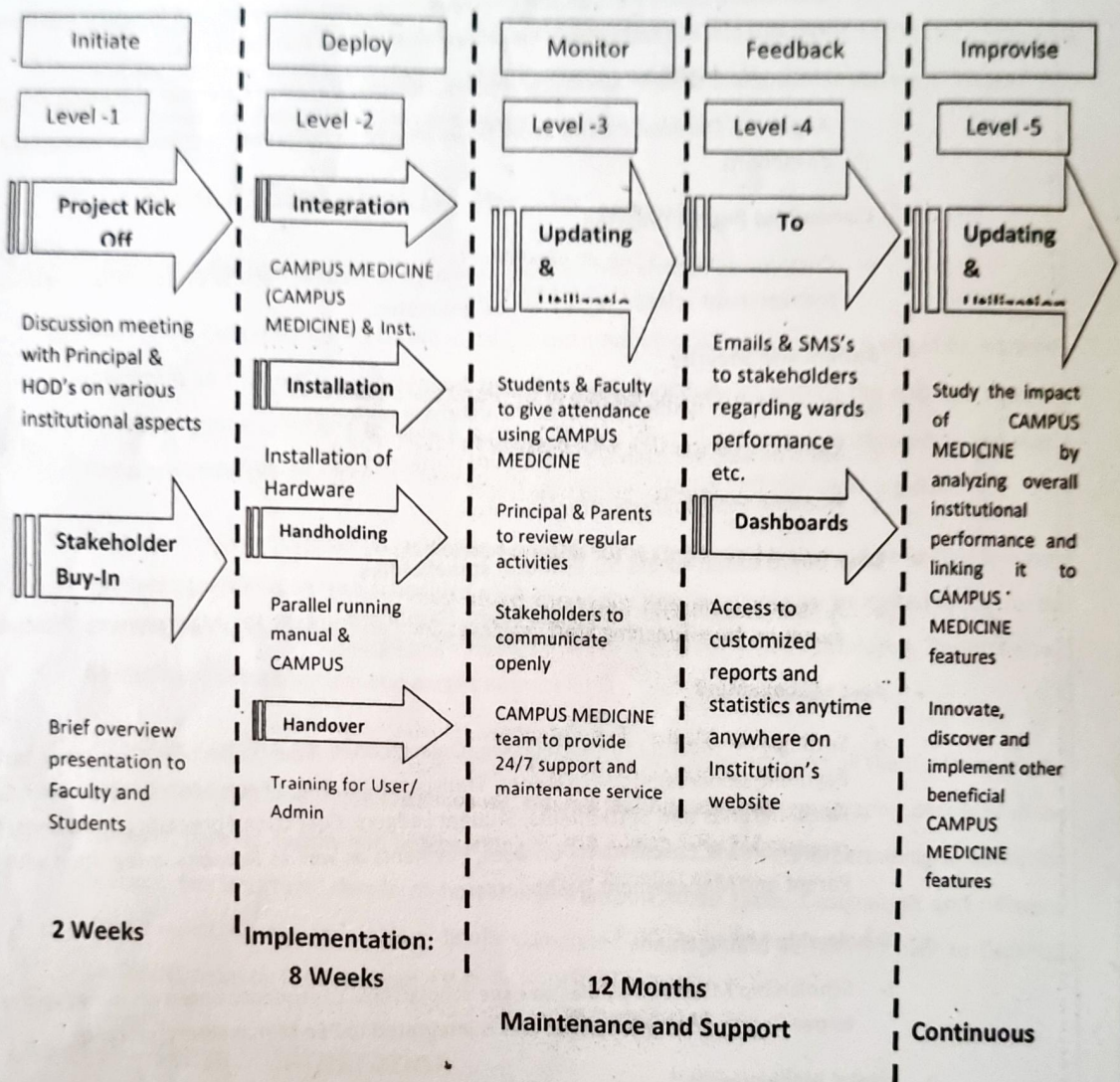
5. CAMPUS MEDICINE Features - Deliverables

CAMPUS MEDICINE (modules) and features for MNR Medical College & Hospital and MNR Dental College & Hospital will be implemented with the deliverables (modules)/functionalities as detailed below:

- **University/ College/ Department setup (module)**
 - University details setup, Institute information setup, Course/ Subject wise department setup, Department wise HOD/ Faculty/ Non-teaching staff setup, Designation and Role Based access is available for department/ faculty information.
- **Academic Calendar Management**
 - Academic Calendar setup (module) manages the various academic events such as Academic Year Start and End Date definition, Semester/Year based assignments, Regular/Odd batch creation, College Timings and Working Days setup.
- **Classroom Management**
 - Classroom Master Setup of Lecture Halls, Seminar Halls, Labs which can be integrated with Student/Faculty attendance (module) Course/Semester/Year wise Class Room grouping
- **Subject Management**
 - Subject Category (Theory, Practical, and Clinical) setup, Course/ Semester/ Year/Department wise Subject Master Setup.
- **Timetable Management**
 - Master Time Table Setup, Department Time Table Setup, Interns and PG Postings, Class Room Setup, Period Timings, Break/Recess, Vacation definition. Also provides faculty allocation, substitute faculty allocation.
- **Designation and Hierarchy Management**
 - Organization Chart based Hierarchal setup, Designation and Role Based access, Rights and Privileges Management.
- **Faculty Allocation / Abeyance session Management**
 - Facility to allocate faculties for respective subjects as per timetable, allocation of substitute faculty on the event of leave, approval of abeyance session and report on unhandled sessions.
- **Student Information Records System**
 - SIRS comprehensively captures details on student profile, Address, contact numbers, email ids, recent photograph /past academic records and maintains.
- **Employee Information Records System**
 - EIRS comprehensively captures details on Faculty/Employee profile, Address, contact numbers, email ids, recent photograph /past academic and work experience records and are maintained.
- **Student Attendance Management**

M. S. S. S. S.
3 Dec 2014

6. CAMPUS MEDICINE - Implementation Roadmap



M. Md. Tariq M
3 Dec 2014.

- **Management Information System**
 - Dashboard based MIS (module) provides integrated access to SIRS (Student information record system), FEIRS (Faculty and Employee Information Record System)
 - Unhandled/ Abeyance session reports. Holiday/ Vacation Calendar and many others
 - Approval/ Decision making work flows related to different (modules) are embedded within the dashboard.
- **Customized Report Creation**
 - Customized reports can be created related to student/faculty or any other academic, finance, management related report can be generated.
- **System and Security**
 - Provision for taking backup of the database periodically.
 - Secured web solution with password protected, role based log-ins.
 - Account-lock facility by administrator.
- **Dash board based access for different stakeholders**
 - A Secure login and password based Dashboard access for Management, Principal, HOD's, Faculties, Non-Teaching Staff, Students and Parents.
- **Fees Management**
 - Setting Fee Master, Fee Categories, Online/Offline Fees Collection, One time/ Installments Payment, Concessions, Hostel Fees, Transport Fees, Mess Fees, Miscellaneous Fees, Late Fees/ Fines, Refunds and Settlements, Student Ledgers, Collection Forecasts and Reports, Receipts, regular SMS & E-mail Alerts on dues, Payments as well as Receipts. Integration with Student, Parent and Management Dashboards.
- **Scholarship Management**
 - Scholarship Master, (Modules) to issue scholarships to students based on merit/ caste/ income as per Govt. or college criteria. This is integrated to Fee Management (module).
- **Hostel Management**
 - (Modules) for Category based rooms/bed allocation Check in/Checkout, Hostel Attendance, Report Facility, provision to maintain Disciplinary Logs, Mess Management, Daily Attendance, and Alerts Notices & Reports and Fees collection
- **Transport Management**
 - (Modules) for Route Management, Distance/Area based fees set up, Bus Schedules/ Timetables, Fees Collection, User Lists and Reports, Vehicle Management, Driver Information, Vehicle and Route Allocation. Different reports can be generated for Users, Parents and Management.

M. Md. Tazil
3 Dec 2014

- ▶ Communication & Branding: CAMPUS MEDICINE strongly recommends Institution to conduct internal pre-communication exercise to create awareness about CAMPUS MEDICINE implementation (through posters, banners, mailers etc created by CAMPUS MEDICINE), informing and encouraging students & faculty about adopting Medical campus management system. This helps create excitement & build confidence.

Level I - Step 2: Stakeholder Buy-In

Key Activities and Deliverables:

- ▶ Channeling Excitement: Post communication and creation of word of mouth, it would be extremely important to channel the excitement into the right direction. To ensure the end users get the message right and have a complete buy-in into the overall process, it is recommended that a complete demo presentation is made to the students, faculties and non-teaching staffs.
- ▶ Demo Presentation: Students, faculty and non-teaching staff members would be invited to attend the demo presentation on a scheduled date and time. Parents would also be invited to join for the presentation. In the demo respective Dashboards of stakeholders will be displayed. Reports would be displayed using principal and parent dummy logins.
- ▶ Data Collection: Pre designed format sheets would be distributed amongst all the students, faculty and non-teaching staff members which will capture various relevant demographic details of all the students, parents, faculty and non-teaching staff members. Other details pertaining to admission process, fee structure, details of hostel and transport, time table, Designation and different departments, Course and Subject details Completed sheets would be handed over to CAMPUS MEDICINE team by the stipulated date.

Level II - Step 1: Integration

Key Activities and Deliverables:

- ▶ CAMPUS MEDICINE Customization: Post kick off, the customized version of CAMPUS MEDICINE basis the discussion points would be released and shared with Institute's management. If approved, CAMPUS MEDICINE features and design would be frozen else the same will be reworked upon and post a second round of discussion, approval will be sought from Institution.
- ▶ Integration CAMPUS MEDICINE: The approved version of CAMPUS MEDICINE will be integrated with Institution's website for users to log in directly.

M. Md-Tariq

7. Proposed Initiative – Execution Logistics

- ▶ CAMPUS MEDICINE proposes an integrated approach comprising customization and installation of CAMPUS MEDICINE & integration with institutional website.

- ▶ Scope of current work:

INITIATE

- Project Kick Off with Key stakeholders
- Stakeholder Buy-In Discussion/ Presentation
- System Requirement Study

DEPLOY

- Customization of CAMPUS MEDICINE Modules if required
- Integration with Institutional Website or Website Redesign
- Installation of Biometric Identification Devices (optional) & CAMPUS MEDICINE Software Applications
- Handholding by 8 member support team
- 3 One day Training Programs to Institutional Users for 3 months

MONITOR

- Regular Maintenance of CAMPUS MEDICINE application for Institution

Level I - Step 1: Project Kick Off

Key Activities and Deliverables:

- ▶ Planning and discussion meeting (face-to-face) between Project Teams (CAMPUS MEDICINE & Institution) to set guidelines, timelines, discuss project administration, admission process, fee structure, details of hostel and transport, time table, student progression parameters, website design and other important attributes. Also outline responsibilities and coordinators for the activities & logistics if any.
- ▶ Institutional Blueprint: To understand the current institutional structure, institutional blueprint template to be provided by CAMPUS MEDICINE. Institution will have to provide student data with roll numbers and University ID's, demographics (Year, Term, Semester, FT, Part time, courses etc.) & parental records. Designation and different departments, Faculty records, Course and Subject details. This should help create user ID's while ensuring relevant access rights.

Software Requirement – Client	
Component	Recommended
Operating System	Linux or Windows all versions
Internet Explorer/ Firefox/ Chrome	Best viewed in IE -Version 8.0/9.0, Firefox – 14.0 and Chrome – 26.0
Microsoft Office	2003 or later

Network

The application server and all the nodes that will be used for accessing the application will have to be connected and accessible in the network with Internet connectivity for remote accessing.

Level II - Step 3: Handholding

Key Activities and Deliverables:

- ▶ After Installation of CAMPUS MEDICINE for couple of days there should also run parallel old manual process for back log updating and also for new data
- ▶ Once the CAMPUS MEDICINE is installed in Medical College our experienced team and trainers will work hand in hand with Management, Faculty and Student on product usage. Maintenance and support will be given by our experienced team till it is handed over to the Medical College. The above services can also be out sourced to our trained manpower on contractual basis.

Level II - Step 4: Handover

Key Activities and Deliverables:

- ▶ After system in place, the training would be provided on CAMPUS MEDICINE to different users and administrator.

M. Md. Tajim
3 Dec 2014

Level II - Step 2: Installation

Key Activities and Deliverables:

- ▶ Hardware like Biometric devices or RFID devices has to be installed in Institute premises.
- ▶ Following configuration of Hardware's & Software's along with Broadband Internet Connection need to be present in the College to access CAMPUS MEDICINE
- ▶ All the stakeholders will get login id and password for accessing CAMPUS MEDICINE

Minimum Hardware, Software and Network requirements:

Server:

Hardware Requirement	
Component	Recommended
Processor	Intel Quad Core 2 GHz Processor
Random Access Memory [RAM]	4 GB DDR2 RAM
Hard Disk	160 GB SATA
ROM	DVD
<i>For Dedicated Server configuration</i>	
IP	One Public IP is required

Software Requirement	
Operating System	Windows Server 2008 Enterprise or equivalent.
SQL Server	SQL Server 2008
Microsoft Office	2003 /2007
IIS	Version 6.0 or later
Microsoft .NET Framework	Version 2.0
Internet Explorer/ Firefox/ Chrome	Best viewed in IE -Version 8.0/9.0, Firefox – 14.0 and Chrome – 26.0
Others application related software	Enterprise Library 2007 (Freeware), Ajax control tool kit (Freeware)

Client:

Hardware Requirement – Client	
Component	Recommended
Processor	Pentium 4
Frequency	Above 2.0 Ghz
Random Access Memory [RAM]	1 GB
Hard Disk	80 GB

M. M. T. [Signature]

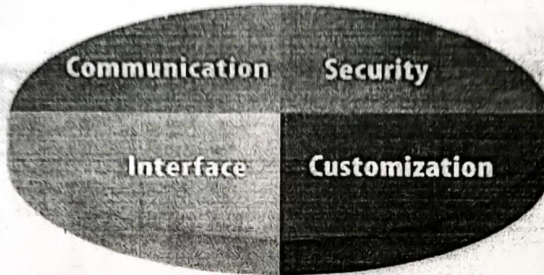
9. Potential Impact

Over all by implementing CAMPUS MEDICINE College will have 100% re-brand ability, achieve highest efficiency and transparency, 100% data integrity and security with sizable reduction in Institution's operational cost.

360 Degree Campus View

- System driven alerts and messages
- Email
- Reports
- Interaction amongst all the stakeholders

- Student & parent information
- Lesser number of intermediaries
- Zero redundancy & lifelong data records



- Anytime anywhere access
- SMS & IVRS
- 24x7 support
- User friendly

- Remote management of routine activities
- Different analytical reports and data structures

M. Md. Tariq Khan

3 Dec 2014

8. Proposed Timeline

Description	Timeline	Remarks
SRS/SDD	2 Weeks	Pre Implementation, Onsite System study, GAP analysis etc. Mutually agreeable Statement of work/SRS is signed which is the baseline for the CM Implementation at MNR Group of Institutions
CAMPUS MEDICINE Implementation	8 weeks	CAMPUS MEDICINE Implementation after the SOW/SRS is approved. Priority of implementing functionality/modules could be based on MNR Group of Institutions' Request
Maintenance	12 Months	Maintenance phase will commence from the date of Go Live (ie after 8+2=10 weeks as mentioned above). To be renewed after 12

Note

Timeline mentioned may vary depending on data availability and support from college management and staff

M. Md. Tariq Ali
3 Dec 2014

11. CAMPUS MEDICINE – Bill of Material and Pricing

No.	Modules	Price in INR
1.	<p><u>CAMPUS MEDICINE Implementation at MNR Medical College & Hospital:</u></p> <ul style="list-style-type: none"> • University/ College/ Department Setup Module • Academic Calendar Management • Classroom Management • Subject Management • Timetable Management • Designation and Hierarchy Management • Faculty Allocation/Abeyance Session Management • Student Information Record System • Employee Information Record System • Student Attendance Management • Student Leave Management • Faculty Attendance Management • Faculty Leave Management • Holiday Calendar Setup • Exam Management • Promotion Management • SMS/Email Alerts Integration • News & Events Management • Mass Email and email group management • Management Information System • Customized Report Generation • System and Security • Dash board based access for different stakeholders • Fees Management • Scholarship Management • Hostel Management • Transportation Management 	7,00,000
2.	<p><u>CAMPUS MEDICINE Implementation at MNR Dental College & Hospital as per the features outlined above for the medical college</u></p>	4,00,000
3.	Pricing for Additional Scope/Effort	88,636
	TOTAL	11,88,636
	Service Tax – 12.36%	1,46,915
	GRAND TOTAL	13,35,551
4.	Optional Bulk SMS package (SMS Alert system)	Additional on actual to be paid

M. Md. Tariq
3 Dec 2014

10. Product's Competitive Advantage

- **Easy to use** - Designed to be simple to use, following natural work patterns aiding easy and user friendliness
- **Quick Response time** – Application has a very quick response time compared to other software because of the fine performance tuning.
- **Easily Customizable** – It is easily customizable and In House Software Development team has an expertise for customization of individual college requirement
- **24x7 Help desk** – Our support team is well trained and 24 hours /7 days a week online support available through remote server
- **SMS / Email Alerts** – The system has the ability to send SMS / Email alerts to the concerned stake holders
- **Timely support** - We start our work on time schedule basis and make sure that it gets completed as per the agreed schedule
- **Team** – Team of full experienced business and technical professional
- **Technology /Hardware Interface** - We have the latest technology Biometrics, RFID, Barcode and IVRS solutions

M. Md. Tanyla
3 Dec 2014

Terms and Conditions

- Price quoted is valid for 15 days only.
- Service Tax would be applicable as per Government of India Regulation.
- Travel expenses incurred by CAMPUS MEDICINE to visit MNR Group of Institutions during the course of the implementation and project handover, including the 3 rounds of training visits shall be borne by CAMPUS MEDICINE Team. Any future travel expenses beyond this shall be borne by MNR Group of Institutions as per actual along with Lodging and boarding cost of the employee as per the level of the employee in the organization.
- Current scope of the project considers a maximum of 4 rounds of onsite training of various MNR Group of Institutions stakeholders, each visit encompassing adequate amount of training and hand holding once only on a specific module/feature. Any additional visits would be charged a training cost of INR 4000 per day per resource. However unlimited remote support and training (by call, email and team viewer) are assured.
- Customization will be frozen based on SRS done. Any deviations from the same will attract an extra cost of INR 3500 per man day of Programming + INR 2900 per man day of designing.
- Source Code rights will remain with VHIRE4U/CAMPUS MEDICINE only and no way MNR Group of Institutions will claim rights on the software.
- SMS alert services need to be renewed every year and would be charged based on the SMS plan.
- After one year, annual maintenance charge 10% of total cost will be applicable and any updated versions shall be installed for free during AMC.
- Cost mentioned is inclusive of Software Requirement Specification, gap analysis and fine tuning of software for the college requirement with minimal customization only, Creation of database, migration, validation, installation, support and hand holding for one year and training as outlined earlier.
- Any major need for customization/change requests from MNR Group of Institutions will be identified, separately estimated and will be implemented at additional cost appropriately.
- During the maintenance phase, any technical issues pertaining to the current installed functionalities/modules will be addressed. The support would be through online mode via Team Viewer. Any new customization request or scope of additional functionalities/modules development, would call for additional cost based on the effort estimate.
- The quoted price does not include hardware and operating system and related software licensing cost.
- P.O in the name of VHIRE4U, Bangalore and payments will be made as per below schedule.
 - 20% along with the PO.
 - 30% after Installation and running of CAMPUS MEDICINE
 - 50% on completion of training MNR Staff as per the Training schedule outlined above.

Handwritten signature
 M. Md. Tariq Khan
 3 Dec 2014